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National News

Zurich Partners with AmWins to Expand Accident, Health Products

November 9, 2010

Zurich in North America has formed a new relationship with wholesale broker AmWINS Group Benefits (AmWINS). This is the second relationship Zurich has formalized to further its growth plan in the program accident and health (A&H) space.

AmWins Group Benefits will sell niche A&H products underwritten by Zurich American Insurance Co.

Zurich has previously written A&H insurance through corporate markets and other non-program approaches but recently launched the Mass Consumer Markets group to focus on affinity business to its programs area.

Source: [Zurich](#)

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